I want to thank everyone who made it to the MBI 26th Annual MBI World of Modular in Las Vegas. The gorgeous location at Red Rock Canyon provided an amazing backdrop for a great convention!

Industry professionals traveled from all over the world including Aruba, Canada, Chile, Mexico, Japan, Peru, Poland, Portugal, and as far away as South Africa to find out and share the latest news in the industry. With their eyes on the issues important to the modular industry, convention attendees were offered opportunities to attend engaging educational sessions, endless networking opportunities and listen to tremendous keynote speakers, such as Ross Shafer.

Energy was a mile high and there was no shortage of events to keep us busy. The networking began at the opening night reception which gave members the opportunity to “meet and greet,” as many welcomed old friends and enjoyed making new ones.

The Annual Golf Tournament and first ever Bowling Tournament were held on Monday afternoon. Those participating in the Golf Tournament battled the TPC Las Vegas Golf Course. As the bowlers experience Red Rock Lanes, the largest luxury bowling center in Las Vegas! There was music, food and lots of laughter! Congratulations to all of the winners.

Exhibitors were there displaying an array of products. I would like again to congratulate Chris Waldron with Diamond Builders who won the exhibit hall grand prize giveaway. Chris is now a proud owner of a pair of his and her segways.

The convention’s success can be credited to the wide variety of engaging presentations. The educational sessions were held both before and after regular convention business and some attracted standing-room-only crowds. Sessions covering topics from Lean Manufacturing to Financial Management, to building a 24 story building to LEED concepts.

The World of Modular concluded with the Annual Awards Banquet on Tuesday night. This was one of most competitive years for the Awards of Distinction with over 175 entries. Congratulations to all the winners. MBI also inducted three new members to its Hall of Fame - Mike Arnold, David Taft and Rick McClymont. And last, but certainly not least, congratulations to Jeff Deutschendorf our Outstanding Achievement Award winner.

I know I am forgetting some things but let me just take the liberty to say that it was an excellent meeting. I am proud of the work of the MBI staff and the leadership of this association and I pledge my best efforts to improve upon it. My specific goals are to grow membership, improve membership value, and strengthen the foundation for the future growth of the Association and our industry.

Look forward to seeing everyone at next years World of Modular in Orlando, FL!

Marty Mullaney
MBI President
The Modular Building Institute is pleased to announce this year’s inductees to the MBI Hall of Fame. Inductees were honored during the annual banquet at the MBI World of Modular event in Las Vegas on March 3, 2009. The 2009 inductees are Mike Arnold, Mark Line Industries, Inc.; Rick McClymont, Britco Structures and David Taft, Britco Structures. Through their leadership, creativity and innovation, this year’s honorees have made a lasting impact on the modular industry.

Michael Arnold (2009 Hall of Fame Inductee)

Mike was born in Elkhart, Indiana in 1939, and is one of eight children. Following his graduation Mike worked for the Howe Military Academy in Howe, Indiana. Mike joined the service from 1963 to 1965, and was stationed in Germany. After serving in the Army, he joined Stewart Coach located in Bristol, Indiana, as an Accountant. Stewart Coach was a 20 year old innovative mobile home manufacturer in the Elkhart Area.

Subsequent to working for Stewart Coach for several years Mike began to hear about the mobile office industry that was beginning to take roots, so he decided to go off on his own and start manufacturing mobile offices. Mike started Mark Line Industries, Inc. in Elkhart, Indiana, in 1968, where he remains active as Chairman and CEO.

In 1977, Mike started Haulmark Industries, a steel framed cargo trailer manufacturer that he grew to become the largest manufacturer in its field with three plants in Indiana, and plants in Pennsylvania, Georgia, Utah, Arizona and Texas. At the time he sold Haulmark in 2002, their product line ranged from a small 5x6 cargo trailer to 45 foot car hauler trailers, and semi trucks that were converted to 45 foot motor homes capable of towing stacker trailers.

From Mark Line Industries’ humble beginnings in Elkhart, the company has grown to three manufacturing locations totaling over 300,000 square feet of manufacturing space serving the Midwest, Northeast, Mid-Atlantic and Southeast Regions of the United States. Mark Line’s initial expansion started in 1983 with the opening of manufacturing plants in Pennsylvania and later in 2006 with the opening of its North Carolina facility.

For the last forty-one years Mike has dedicated himself with passion to the industry and has been a champion for innovation, growth, and embracing change. (continued on page 6)
SUSTAINABLE DESIGN

The Modular Building Institute is pleased to announce the first place winner of its student green building design competition, a part of the annual MBI Awards of Distinction contest for manufacturers and dealers of commercial modular buildings.

Tyler Stanley is a senior at Ball State University’s school of architecture. Winning first place means Stanley will receive a $2500 scholarship while Ball State will receive a $5000 grant. Honorable mention goes to Derick Lee, a student at California Polytechnic State University. Both students will receive crystal trophies and formal recognition at MBI’s World of Modular, March 28-31, 2009 at Red Rock Resort in Las Vegas, Nevada.

Architecture and engineering students at four-year colleges or universities may participate in the competition by submitting designs for modular buildings that meet eight specific criteria: thermal comfort, indoor air quality, daylighting, acoustics, energy efficiency, resource strategy, architectural excellence, and economic practicality. The 2009 competition included a real-world client, Piedmont Housing Alliance. PHA is working to improve The Meadows, a senior community located in Crozet, Virginia. The Meadows provides low income housing and is in need of a new community center. Each participating student designed a community center utilizing modular construction and having sustainable features, including the ability to attain LEED certification.

Contest judges included Robert J. Kobet, AIA, LEED AP, president, Sustainaissance International, Inc.; Peter Doo, AIA, LEED AP, president, Baltimore Chapter, American Institute of Architects; Ralph Tavares, PE & Silvana Tavares, AIA, principals, R&S Tavares Associates, Inc.; James Guthrie, AIA, president, Jobsite Mobile Offices; and Stu Armstrong, executive director, Piedmont Housing Alliance.

“In this our third such competition, we have seen students submit truly innovative, exciting, and thoughtful designs for commercial modular buildings. Tyler Stanley and Derick Lee are to be commended for demonstrating with their winning entries the value of what may be the most environmentally responsible form of construction on our planet,” said MBI.
MBI 2009 Outstanding Achievement Award Winner

MBI’s Outstanding Achievement Award is given each year to one individual in honor of his or her exemplary contribution and service to the commercial modular buildings industry and, in particular, to the MBI. An award of gratitude and appreciation, it is the industry’s most prestigious honor, and the highest award that MBI bestows upon a member.

As a show of our industry’s gratitude for his years of service to the association, it is MBI’s pleasure to award Jeff Deutschendorf of M Space Holdings as MBI’s 2009 Outstanding Achievement Award winner.

Jeff has been active with MBI for many years and was an early advocate in the development of the Seals program.

He has worked tirelessly for the association, serving in numerous leadership roles. In addition to nearly a decade on the board of directors, he served as President and on the Nominations Committee.

He consistently strives to raise the image of the industry by promoting teamwork, creativity, integrity and a humble attitude.

Jeff served on the MBI board of directors from 1999 – 2007 and currently serves on the Past Presidents Committee. He was the Association’s President in 2006 and continues to contribute to the long term success of the association today.

MBI 2009 Volunteer of the Year

Volunteers are the heart and soul of many organizations, and the Modular Building Institute is no exception. Our volunteers are crucial to our daily operations.

Launched in 2006, the Executive Director’s Volunteer of the Year Award is presented to an MBI member volunteer whose significant contribution and dedication has helped the association to grow and progress. The Volunteer of the Year gets involved by working on committees and volunteering their time and ideas to MBI.

This year’s recipient is Mike Henning. Aside from participating at many of our events throughout the year, Mike serves on the Government Affairs Committee where his input and knowledge have been invaluable. He has been active in working with the acoustics working group as well as on legislative issues in California and Florida.

We gratefully acknowledge Mike and each of MBI Volunteers who have generously contributed their time, energy and tireless effort to further our goals. If you are interested in volunteering serving on a committee, please contact the MBI office.

Welcome New Members

Universal Modular Building Solutions, Inc. (DL)
Fort Worth, TX

Diversified Woodcrafts (AM)
Suring, WI

American Ramp Systems (AM)
South Boston, MA

Pointblank Installations Inc. (AS)
Surrey, BC Canada

Wintech (AM)
Kansas City, MO

Oliver Technologies (AM)
Hohenwald, TN

Talius (AM)
Salmon Arm, BC Canada

Tower Structures Inc. (MW)
Terryville, CT

US Modular Systems, LLC (MD)
Wilmington, DE

Quality Structures (MW)
Kaysville, UT

Champion of Indiana (MW)
Topeka, IN

Omnia Industries (AM)
Quebec, Canada

Modular Staffing (AS)
Charlottesville, VA

Allen Insurance Group (AS)
Fort Valley, GA

Alto Diseño S.A. De C.V. (Espaciomovil) (MD)
Zapopan, Mexico

Access Remodeling & Construction Co. Inc. (DEV)
El Paso, TX

Double Diamond Industrial Structures (MW)
Saskatoon, SK, Canada

Pathfinder Vue-File Systems (AM)
Fairfield, NJ

General Shelters of Texas, Inc. (MW)
Center, TX
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Celebrating Our 28th Year in the Modular Industry
David Taft and Rick McClymont (2009 Hall of Fame Inductees)

David Taft and Rick McClymont started Britco back in 1977 and the company has grown steadily ever since. Imagine that; a partnership, a marriage of sorts, that has stood the test of time for over 32 years.

Rick and David have been true pioneers in the industry, pushing the envelope of modular construction. Britco projects are a testament of David and Rick’s creativity, imagination, inspiration, vision and willingness to take risks that have not only put Britco outside of its comfort zone, but have also stretched the limitations of modular construction thus helping the industry grow.

As employers, David and Rick really embody entrepreneurship. Their philosophy is to hire good people and let them run their particular business or area of responsibility. They allow people to grow, learn from their mistakes, and provide an environment to be successful. David and Rick are always fair but they also have great expectations of all employees, as it should be. Over 32 years, as you can imagine, there have been many ups and downs, but their unwavering commitment, passion and creativity allowed them to withstand tough economic times and to excel when the market was strong. Today they are both as engaged in the business as they were 32 years ago. For those of you that know David and Rick they both have a great sense of humor which makes the workplace fun every single day. Last, but certainly not least, they are both blessed with wonderful and supporting wives and beautiful families.

The MBI Hall of Fame recognizes the contributions of those whose careers are or were dedicated to our industry or whose acts have had a significant impact on the careers of all others involved. While we salute lifetime achievement, we also acknowledge there may be individuals who via a single breakthrough achievement contribute so tremendously to the industry that recognition is deserved.

BEST IN SHOW: MBI AWARDS OF DISTINCTION

Permanent Modular

NRB, Inc.
Millmont Elementary
Days to complete: 356

Temporary Modular

Britco Structures
LUXE Sales Center
Days to complete: 149

Renovated Reuse

Nortex
Major Projects Office
Days to complete: 81

Green Building Design

Project FROG
Jim Russell Racing Drivers School

Marketing Piece

Kidd & Co.
Wilmot Modular Website

“The Best in Show category is the most competitive in our entire Awards of Distinction contest. Announcing the winners has become an integral part of every World of Modular,” said Tom Hardiman, executive director of MBI. “This year’s winners continue to demonstrate the high quality of accelerated construction, with the Best in Show winners achieving a special accolade. These entries were voted the best in our industry by business peers.”

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